

BCA/B.Sc.- CS/M.Sc - CS

The students of **BCA/B.Sc.- CS/M.Sc - CS** are informed that there is opening with **IBN Technologies Ltd** Interested students kindly register their name with the placement cell on or before **31st March 2019 till 10:00AM**

Profile: Presales Executive (Marketing Dept.) Female Candidate Only.

Qualification: Technical Background.

Shift Timing: General Shift.

CTC: 1.4 LPA Immediate Joining.

Job Description:

- Develop new business via telephone and mass communication such as email and social media to identify appropriate prospects within the target market.
- Follow up on leads and conduct research to identify potential prospects.
- Build and cultivate prospect relationships by initiating communications and conducting follow-up communications in order to move opportunities through the **sales** funnel.
- Candidate should be willing to stay minimum 1 year with the company.
- One should be energetic with a positive attitude and an enthusiasm to learn.

Arjun R. Kale
Training & Placement Officer

Dr. B.B.Waphare
Principal